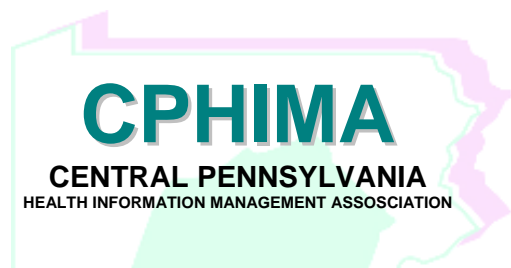


CPHIMA NEWS NETWORK

2008-2009 Winter Edition



Inside This Issue:

1. CPHIMA Events Calendar
2. President's Message
3. December Education Session Photos
4. Distinguished Member Award Photos
5. Business Minutes – 12/19/2008
6. Coding Roundtable Information
7. Coding Roundtable 1/14/2009 Recap
8. Dec. 2008 Proposed By-Law Amendments
9. CPHIMA Executive Board
10. March 2009 Education Flyer & Directions
11. Job Postings

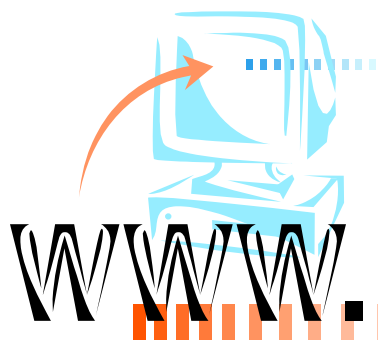
CPHIMA Events Calendar

Quarterly Business Meetings & Education Sessions

March 20, 2009 – Select Medical, Mechanicsburg

June 12, 2009 – location TBA

September 18, 2009 - location TBA



Check out our NEW website...

www.phima.org/CPHIMA.htm



CPHIMA President's Message

Dan Christopher, RHIA

Here we are in the middle of winter, and cabin fever has set in. That means we can all look forward to getting together soon for the March CPHIMA Quarterly Education Session. Before I talk about that, I'd like to provide an update to the membership about CPHIMA activities.

We have had a great first half of the year including two informative educational sessions. Those attending the December meeting in Hershey got an extra treat with the surprise entertainment that brought some interesting prizes to a few members along with a banjo sing-along of Jingle Bells. This was offered in recognition of a successful membership drive where we saw our membership grow from 175 in September to 196 in December.

Also, during the December meeting Nathan McWilliams unveiled the new CPHIMA website which he and the website redevelopment committee have been working on. If you haven't taken a look at it yet, just go to www.phima.org and then click on Regions on the left, and then click on View the CPHIMA Website. I think you'll find the website visually appealing (with a central Pennsylvania flair) and very useful. The website can be used to find out about educational sessions and register on-line for them, membership renewal, and many other things. If you should experience any problems or concerns with the new site, please let us know so that we can continue to improve our new website. Thanks again to Nathan and his committee for getting this done.

We are still accepting nominations for the CPHIMA offices that will be on the 2009 - 2010 Ballot. The offices include: President Elect, Program Director, Treasurer, and Director. If you would like to nominate someone for one of these offices, please contact Nominating Chairperson, Janet Anderson at janderson@geisinger.edu. If you are interested in running for an office yourself but don't feel comfortable nominating yourself, please contact me or any CPHIMA Board member and we will be happy to nominate you.

We will have another worthwhile quarterly educational session coming up on March 20th at Select Medical Corporation in Mechanicsburg, PA. Current plans are to have a panel discussion on Clinical Documentation Improvement programs, particularly how you have adapted to the new MS-Drug's, and an afternoon session with Richard Seneca to provide a legal update.

I'll look forward to seeing you in Mechanicsburg. Continue to invite friends and colleagues to join CPHIMA and to join us at the education sessions.

Dan Christopher
CPHIMA President

Quarterly Education Session, December 19, 2008

Hotel Hershey, Hershey, PA



2nd Annual CPHIMA Distinguished Member Award

Presented 12/19/2008

Dan Christopher presented the 2nd Annual CPHIMA Distinguished Member award to Laura Rizzo, MHA, RHIA and Nathan McWilliams, MPA, RHIA. Laura was selected for her many years of mentoring students and colleagues and for volunteering as a leader in CPHIMA and PHIMA as an officer and Committee Chairperson. Nathan was selected for sharing his technical knowledge of information systems with colleagues and for volunteering for a leadership role as officer or committee chairperson for each of the eight years he has been a member of CPHIMA.



Business Meeting Minutes

Central Pennsylvania Health Information Management Association
Business Meeting Minutes
December 19, 2009

Hershey, PA



President, Dan Christopher, called the meeting to order at 1:57 p.m.

Minutes of the September 9, 2008 business meeting were approved.

- Moved – Laura Rizzo
- Second – Sheila Pierce

Membership:

Laura Rizzo presented the membership report as of 12/2008. She gave a special welcome to new members in attendance.

Membership Total	197
Active	144
Associate	14
Student	39

Membership Drive Award Winners

Susan Parker received a certificate and gift from the Board as the member who encouraged the most new members to join the association during the membership drive period. A new member prize drawing was awarded to Jackie Bilar as the new member who joined during the membership drive period. Jackie also received a certificate and gift from the Board.

Treasurer's Report:

Michelle Hilton reported the following Treasurer's reports:

Summary of CPHIMA Funds 12/1/08

Checking	\$	16,073.07
Deposits	\$	5,409.01
CD	\$	10,277.66
Total Assets:	\$	27,427.25

Summary of September 2008 Educational Session

Registration:	\$	4,720.00
Expenses	\$	3,766.15
Net Gain	\$	953.85

NEW BUSINESS:

CPHIMA Website

The new CPHIMA website is now live. This new website now supports online educational session registration and online membership enrollment as well as the ability for dues and registration to be paid online. Special thanks to Nathan McWilliams, Trish Stoltzfuz, Jennifer Shorts, and Carol Houlihan for their hard work on the development of the website. Please take time to browse!

Strategic Plan Objectives Update

Goal: Sustaining CPHIMA (accomplished December 2009)
Membership Drive Completed.

Goal: Education/Professional Development

1. The Board is planning to offer a web based continuing education session in 2009.
2. The Board is planning to host a social event at the May PHIMA meeting in State College. Members need not be registered for the educational sessions to attend the social.

Goal: Building and Sustaining the Profession:

1. A brochure is being developed for distribution to high school students and other people exploring career options.
2. A mentoring program to help students make connections and begin networking with people working in the field is being developed.
3. Relationships with other health information related groups in the area, i.e., QI, Susquehanna AHDI are being planned.

Call for Nominees for CPHIMA 2008-2009 Ballot

CPHIMA is accepting nominations for officers. Members interested in joining the Board should contact Janet Anderson at janderson@geisinger.edu. Members interested in serving on a committee should contact Charlotte Walton-Sweeney at clwalton@lancastergeneral.org.

PHIMA Distinguished Member Nominations

Nominees are being sought for the PHIMA Distinguished Member Award. Go to the PHIMA website to submit nominations.

Bylaws Revisions

The Bylaws have been revised to be more reflective of how we do business in today's electronic environment, i.e., e-mail. Members are asked to visit the website to review all the changes. The revisions will be published in the next CNN and members will vote on the revisions at the March meeting.

CPHIMA Distinguished Member Awards

Recipients of this year's Distinguished Member Award were Nathan McWilliams and Laura Rizzo. Nathan and Laura were recognized for their service to their profession and received a certificate and gift in appreciation for all their work in the association.

Door Prizes

Two door prizes were awarded. The winners were Sherry Stone and Adele King.

Job Openings

Care Communications displayed flyers that listed several position openings on tables in the back of the room.

Penn College Online Bachelors Program

A Health Information Bachelors Degree Program has been approved by Penn College. This program is planned to be an on-line completion program. Any one interested in this program should contact Dan Christopher at dchrist@pct.edu.

NEXT EDUCATIONAL SESSION:

The next educational session will be held March 20, 2009.

There being no further business, the meeting was adjourned at 2:21 p.m.

Moved: Consensus (due to inclement weather)

Respectfully Submitted,

Lisa Witt, RHIT
CPHIMA Secretary

CPHIMA Coding Roundtable

For questions or information regarding the
Coding Roundtable, you may contact:

Linda Massey, CCS, CCS-P, Clinical coder
Clinical Information Management,
Lancaster General Hospital
llmassey@lancastergeneral.org

OR

Kathy Leaman, CCS, Clinical coder
Clinical Information Management,
Lancaster General Hospital
kaleaman@lancastergeneral.org

Next Coding Roundtable...

Date: April 8th, 2009.

Location: Lancaster General Health Campus

Topic: Overview of ICD-10 with Laurine Johnson
and E-Codes with Nathan McWilliams

More details to come!

Also, CPHIMA Coding Roundtable will be hosting a
PHIMA CCS-P Prep Class

Date: March 21st

Location: Lancaster General Health Campus

Time: Registration 7:30am-8am, Class 8am-4pm
More details to come!

CODING ROUNDTABLE RECAP

Submitted by Kathy Leaman

January 14, 2009

Lancaster General Health Campus



WOUND CARE/PRESSURE ULCERS/TREATMENT

Presented by

DR. MICHAEL FLOOD

Medical Director

CAROLYN MASEY, R.N.

Clinical Manager

Hyperbaric and Wound Care

Lancaster General Health Campus



Tandem power point presentations were offered at LGH Health Campus on the different modalities of treatment for pressure ulcers as well as chronic ulcers associated with chronic disease processes. Dr. Flood the Medical Director of the Hyperbaric/WCC provided a very graphic portrayal of the in-depth procedures (grafts) needed to treat grievous Stage III and IV pressure ulcers. How the patients are determined at admission to be susceptible to pressure ulcers using the Braden Score and what the facility as well as clinicians can do and should do to prevent those from occurring. He conveyed through his presentation his passion for helping and treating those patients whose lives are so tremendously affected by these chronic wounds. Carolyn Masey, the Clinical Manager of the Hyperbaric/WCC gave a very broad overview of the many different types of treatment for those ulcers or wounds that could receive care outside of a surgical setting, from dressings to grafts and hyperbaric treatment.

Lunch was served and we experienced our highest attendance to date with 32 participants. We are very excited to announce that 3 of the participants became new members to CPHIMA

Note: Originally we were offering 1 CEU for Dr. Flood's presentation, with the addition of Carolyn Masey the session lasted 2 hours and we have corrected the CEU certificate to reflect that now totaling 2 CEUs. The updated certificates will be sent by email to all attendees via their registration information.



We are looking for members to join the board for the 2009-2010 term. The following positions will be open:

President Elect - Requirements: active CPHIMA member in good standing. Previous service as an officer, chairperson, or member of a committee of a national, state or local Health Information Management Association

Treasurer (2 year term) - Requirements: active CPHIMA member in good standing

Director (2 year term) - Requirements: active CPHIMA member in good standing

Program Director – Requirements: active CPHIMA member in good standing

December 2008 Proposed By-Law Amendments

Current Bylaw	Proposed Amendment	Rationale
<p>Article III. Membership</p> <p>Section 3.2 Applications- Applications for member shall be in writing on the form provided by the Central Pennsylvania Health Information Management Association.</p> <p>Section 3.3 Resignation – Any member in good standing may resign by submitting their resignation in writing to the President.</p>	<p>Article III. Membership</p> <p>Section 3.2 Applications- Applications for member shall be in writing on the form provided by the Central Pennsylvania Health Information Management Association.</p> <p>Section 3.3 Resignation – Any member in good standing may resign by submitting their signed resignation in writing to the President.</p>	<p>The Board desires to revise the CPHIMA bylaws to allow for the conducting of association business via electronic means and not just by mail. These changes will reflect our current practices, be open to any future electronic capabilities and allow for the conducting of business via electronic means via the CPHIMA website.</p> <p>Specific details pertinent to each position regarding the manner in which business is to be conducted can be reflected within the specific job descriptions and will not require bylaw changes to reflect current technology.</p> <p>Same as above but allows provides for a signature on the communication no matter how submitted.</p>
<p>Article IV. Officers</p> <p>Section 4.5 Elections ... Voting shall be by mail ballot only. Ballots, with instructions for their use, shall be placed in the mail to all active members at least thirty (30) days prior to the fourth quarterly meeting of term. In order to be counted, the ballots must be returned by mail to the Secretary at least fifteen (15) days before the fourth quarterly meeting of the year term. ... Ballots received after the deadline shall be destroyed unopened.</p>	<p>Article IV. Officers</p> <p>Section 4.5 Elections ... Voting shall be by mail ballot only the ballot method approved by the current Executive Board. Ballots, with instructions for their use, shall be placed in the mail available to all active members at least thirty (30) days prior to the fourth quarterly meeting of term. In order to be counted, the ballots must be returned by mail to received by the Secretary at least fifteen (15) days before the fourth quarterly meeting of the year term. ... Ballots received after the deadline shall be destroyed unopened. not be counted.</p>	<p>The Board desires to revise the CPHIMA bylaws to allow for the conducting of association business via electronic means and not just by mail. These changes will reflect our current practices, be open to any future electronic capabilities and allow for the conducting of business via electronic means via the CPHIMA website.</p> <p>Specific details pertinent to each position regarding the manner in</p>

<p>Section 4.6 Resignations – Any Officer may resign at any time by submitting their written resignation to the President and shall be effective upon receipt or at the time specified therein.</p>	<p>Section 4.6 Resignations – Any Officer may resign at any time by submitting their written signed resignation to the President and shall be effective upon receipt or at the time specified therein.</p>	<p>which business is to be conducted can be reflected within the specific job descriptions and will not require bylaw changes to reflect current technology.</p> <p>Same as above but allows provides for a signature on the communication no matter how submitted.</p>
<p>Article VI – Executive Board</p> <p>Section 6.3 Meetings Special meetings may be called by the President, or shall be called by the Secretary upon the written request of four or more members of the Executive Board.</p> <p>Section 6.5 Business Between Meetings Matters requiring action between meetings of the Executive Board, which in the opinion of the President, do not warrant a called meeting, may be decided by mail vote, email vote or verbal contact.</p>	<p>Article VI – Executive Board</p> <p>Section 6.3 Meetings Special meetings may be called by the President, or shall be called by the Secretary upon the written request of four or more members of the Executive Board.</p> <p>Section 6.5 Business Between Meetings Matters requiring action between meetings of the Executive Board, which in the opinion of the President, do not warrant a called meeting, may be decided by mail vote, email vote or verbal contact mail, verbal or other electronic means.</p>	<p>The Board desires to revise the CPHIMA bylaws to allow for the conducting of association business via electronic means and not just by mail. These changes will reflect our current practices, be open to any future electronic capabilities and allow for the conducting of business via electronic means via the CPHIMA website.</p> <p>Specific details pertinent to each position regarding the manner in which business is to be conducted can be reflected within the specific job descriptions and will not require bylaw changes to reflect current technology.</p> <p>Same as above.</p>
<p>Article VIII. Meetings</p> <p>Section 8.3 Meeting Notification Call to regular and annual business meeting shall be transmitted by mail to the members through regular program announcements at least thirty days prior to the meeting.</p>	<p>Article VIII. Meetings</p> <p>Section 8.3 Meeting Notification Call to regular and annual business meeting shall be transmitted by mail to the members through regular program announcements at least thirty days prior to the meeting.</p>	<p>The Board desires to revise the CPHIMA bylaws to allow for the conducting of association business via electronic means and not just by mail. These changes will reflect our current practices, be open to any future electronic capabilities and allow for the conducting of business via electronic means via the CPHIMA website.</p> <p>Specific details pertinent to each position regarding the manner in which business is to be conducted can be reflected within the specific job descriptions and will not require bylaw changes to reflect current technology.</p>
<p>Article IX. Finances</p> <p>Section 9.3 Payment- All dues shall be postmarked by July 1st for the new fiscal year.</p>	<p>Article IX. Finances</p> <p>Section 9.3 Payment- All dues shall be postmarked transmitted by July 1st for the new</p>	<p>The Board desires to revise the CPHIMA bylaws to allow for the conducting of association business via electronic means and not just by</p>

<p>Statement of annual dues shall be mailed to all members by the Treasurer no later than May 31st of the current year.</p>	<p>fiscal year. Statement of annual dues shall be mailed transmitted to all members by the Treasurer no later than May 31st of the current year.</p>	<p>mail. These changes will reflect our current practices, be open to any future electronic capabilities and allow for the conducting of business via electronic means via the CPHIMA website.</p> <p>Specific details pertinent to each position regarding the manner in which business is to be conducted can be reflected within the specific job descriptions and will not require bylaw changes to reflect current technology.</p>
<p>Article XI. Amendments</p> <p>These Bylaws may be emended at any regular meeting, or at a special meeting called for that purpose, by a two-thirds vote of the active members in attendance, a quorum being present, as defined in Article VIII. Section 8.5, provided that a copy of the proposed amendment has been sent to every member at least thirty (30) days before the meeting at which it is to be voted upon.</p>	<p>Article XI. Amendments</p> <p>These Bylaws may be emended at any regular meeting, or at a special meeting called for that purpose, by a two-thirds vote of the active members in attendance, a quorum being present, as defined in Article VIII. Section 8.5, provided that a copy of the proposed amendment has been sent transmitted to every member at least thirty (30) days before the meeting at which it is to be voted upon.</p>	<p>The Board desires to revise the CPHIMA bylaws to allow for the conducting of association business via electronic means and not just by mail. These changes will reflect our current practices, be open to any future electronic capabilities and allow for the conducting of business via electronic means via the CPHIMA website.</p> <p>Specific details pertinent to each position regarding the manner in which business is to be conducted can be reflected within the specific job descriptions and will not require bylaw changes to reflect current technology.</p>

Have you heard a great speaker lately?

We are always looking for new speakers to educate our members on various HIM related topics.

If you know of a great speaker or maybe you are that great speaker, please contact Kim Murawski, CPHIMA Program Director (kmurawski@pinnaclehealth.org).

CPHIMA Executive Board Members

2008-2009

Member	Position	Title, Employer & Phone #	Email Address
Daniel Christopher, RHIA	President	Assistant Professor Penn College Williamsport, PA (570) 326-3761 x 577	dchristo@pct.edu
Charlotte Walton-Sweeney, RHIT	President-Elect	Director, Transcription Services Lancaster General Hospital (717) 544-4068 (w)	clwalton@lancastergeneral.org
Susan Nelson, MBA, RHIA, CPHQ	Past-President	Director of Quality Management Wellspan York, PA (717) 586-5869 (cell)	susanp.nelson@gmail.com
Lisa Witt, RHIT	Secretary	Health Information Manager University Health Services Student Health Center The Pennsylvania State University, University Park, PA (814) 865-6559	Lqw5@sa.psu.edu
Michelle Hilton, RHIA	Treasurer	Manager, Document Imaging Lancaster General Hospital (717) 544-4065 (w)	mahilton@lancastergeneral.org
Mary Anne Bacas, RHIA	Director	Self employed LTC Consultant 663 Madison Ave. York, PA 17404 (717) 854-5895 (h)	ma@bacas.com
Kim Murawski, RHIA, MHA	Program Director	Director Health Information Pinnacle Health System (717) 782-5429 (w)	kmurawski@pinnaclehealth.org
Erika Donovan, MS, RHIA	Arrangements Co-Chairperson	Adjunct Faculty York College of PA (717) 633-7336 (h)	edonovan3@comcast.net
Lori Kain, RHIA	Arrangements Co-Chairperson	Normandie Ridge Senior Living Community 717-718-0953 (w)	lakain2361@comcast.net
Trula Gross, RHIA	Bylaws Chairperson	CME Program Manager Holy Spirit Hospital (717) 972-4286	trgross@hsh.org
Laura Rizzo, MHA, RHIA	Membership Chairperson	Director, Health Information Management Lancaster General Hospital (717) 544-4065 (w)	lrizzo@lancastergeneral.org
Janet Anderson, MPA, RHIA	Nominating Chairperson	Director, Information Services Geisinger Health System	janderson@geisinger.edu
Jennifer Zimmerman, RHIA	Public Relations Chairperson	Business Analyst Eastern Insurance Holdings, Inc. (717)940-0558	jenzendt@hotmail.com
Nathan McWilliams, RHIA	Website Chairperson	PA Trauma Systems Foundation Trauma Registry Analyst (717)697-5512 (w)	nathan@ptsf.org
Kathy Leaman, CCS	Coding Roundtable Co-Chairperson	Clinical Coder Lancaster General Hospital (717) 426-4087 (h)	kaleaman@lancastergeneral.org
Linda Massey, CCS, CCS-P	Coding Roundtable Co-Chairperson	Clinical Coder Lancaster General Hospital (717) 284-5065 (h)	lmMassey@lancastergeneral.org

Upcoming Education Session

Central Pennsylvania Health Information Management Association

Quarterly Education Session, March 20, 2009

Select Medical Corporation

Mechanicsburg, PA

- 8:00 - 8:45** **Registration and Continental Breakfast**
- 8:45 –10:00** **Clinical Documentation Improvement: Learn CDI strategies from local hospitals.**
Panel Discussion:
- *Michele Johnson RN, BSN*
Documentation Specialist Supervisor, Wellspan Health
 - *Trish Stoltzfus, CCS, Manager Data Collection*
 - *Vicki Marth, RN, MS, Manager, Outcomes Management Department, PinnacleHealth Hospitals*
 - *Pat Swetland, RHIT*
Manager, HIS Coding Services Penn State Hershey Medical Center
- 10:00 -10:15** **Break**
- 10:15 – 11:30** **Cont' Clinical Documentation Improvement: Learn CDI strategies from local hospitals.**
Panel Discussion:
- *Michele Johnson RN, BSN*
Documentation Specialist Supervisor, Wellspan Health
 - *Trish Stoltzfus, CCS, Manager Data Collection*
 - *Vicki Marth, RN, MS, Manager, Outcomes Management Department, PinnacleHealth Hospitals*
 - *Pat Swetland, RHIT*
Manager, HIS Coding Services, Penn State Hershey Medical Center
- 11:30 -12:30** **LUNCH**
CPHIMA Business Meeting
- 12:30 – 2:00** **Update on Privacy Law**
- *Richard C. Seneca, Esquire*
- 2:00 – 2:15** **Break**
- 2:15 – 4:00** **Understanding the New Federal Red Flag Rules**
- *Richard C. Seneca, Esquire*

CE Credits: 5.75 CE credits for all day participants

Any questions regarding agenda or registration, please call Kim Murawski, Program Director at
(717)782-5429 Kmurawski@pinnaclehealth.org

If you require reasonable accommodations in accordance with the disabilities Act of 1990 (ADA), please contact Erika Donovan at (717) 633-7336.

Education Session Prices:

- CPHIMA Member (\$45)
- Non-Member (\$55)
- Full time HIM student (\$20)
- Board Member (\$10)

Registration Deadline –Wednesday March 11, 2009

NEW...ONLINE REGISTRATION!

Register on-line by going to <http://www.phima.org/CPHIMA.htm> and clicking on the March 20th Education Session under Upcoming Events (We encourage you to use this new on-line registration option where you can pay by credit card or by check.)

Driving Directions:

Arriving from the south on Rt 83 Take 83N to PA-581W via exit 41A . Take 581 approximately 2.5 miles and exit onto US-15S via exit 5B towards Gettysburg. Go approximately 2.3 miles and exit at the Rossmoyne Rd/Wesley Drive Exit. Stay right onto Wesley Drive and make an immediate right onto Gettysburg Rd. Take a left at the first light into the corporate campus for Select Medical.

Arriving from the north on Rt 83 Take 83S and stay straight onto PA-581W via exit 41A . Take 581 approximately 2.5 miles and exit onto US-15S via exit 5B towards Gettysburg. Go approximately 2.3 miles and exit at the Rossmoyne Rd/Wesley Drive Exit. Stay right onto Wesley Drive and make an immediate right onto Gettysburg Rd. Take a left at the first light into the corporate campus for Select Medical.

Arriving via the PA Turnpike Take the Turnpike to exit 236 – Gettysburg Pike. Merge on US-15N and go approximately 1.3 miles and exit at the Rossmoyne Road/Wesley Drive Exit. At the light, make a left onto Rossmoyne Road/Wesley Drive. Make a right onto Gettysburg Road. Take a left at the first light into the corporate campus of Select Medical.

Arriving via Rt 81 Take Rt -81 and exit onto PA-581E via exit 59. Go approximately 5.5 miles and take exit 5B towards Gettysburg. Go approximately 2.3 miles and exit at the Rossmoyne Rd/Wesley Drive Exit. Stay right onto Wesley Drive and make an immediate right onto Gettysburg Rd. Take a left at the first light into the corporate campus of Select Medical.

When you've arrived at the corporate campus, proceed to the third building on your right. The street address of 4714 appears in large numbers above the doors. Enter the 4714 building through the front doors. Take the first right and proceed down the hall to Multipurpose Room 1A.

Select Medical Corporation
4714 Old Gettysburg Road
Mechanicsburg, PA 17055
717-972-1100 or 888-735-6332



Job Postings

Posted 12/16/2008

Senior HIM Business Development Consultant Diskriter

Introduction

In 2006 Diskriter Inc., was proudly recognized by the Pittsburgh Business Times as one of Pittsburgh's 100-Fastest-Growing employee owned Companies. Diskriter Inc., headquartered in Pittsburgh, Pennsylvania, has been providing Health Information Management (HIM) solutions to the healthcare industry since 1947. We offer Medical Transcription, HIM Interim Management & Consulting Services specializing in Rehab, Coding Support Services, Oncology Support Services, Benchmarking and other HIM Special Projects such as Assembly & Analysis Services. We offer a customizable solution to work within your departmental staffing and budgetary requirements. Our employees pride themselves on superior customer service which includes rapid response to our clients.

Job Description

- Full time HIM Business Development Consultant specializing in REHAB
- Sell Diskriter HIM Services by connecting with HIM Directors in medical record departments
- Review trade magazines for HIM opportunities
- Generate sales leads for HIM Division of Diskriter
- Attend all state and local HIM Meetings to establish professional relationships
- Participate in operational meetings associated with HIM
- Division for sales and marketing purposes

Required Qualifications

- RHIA or RHIT with a Masters degree, specializing in REHAB.
- 5 years minimum experience in selling and closing HIM service contracts.
- Enthusiastic, self-motivated individual with strong communication skills and goal oriented focus.
- National travel required.
- Self starter with minimal supervision needed.

Contact

Cynthia L. Davic
Recruiter HIM Resources
recruiter@diskriter.com

Phone Number: 800-242-1622 ext. 358

Fax Number: 412-344-3604